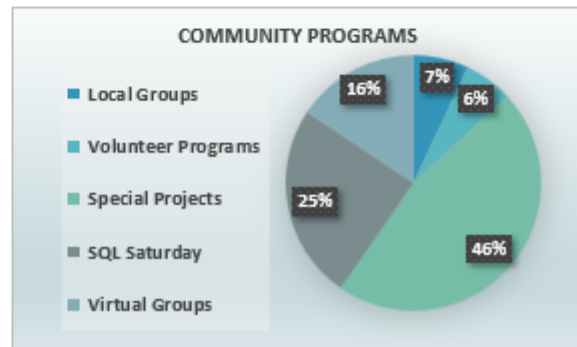
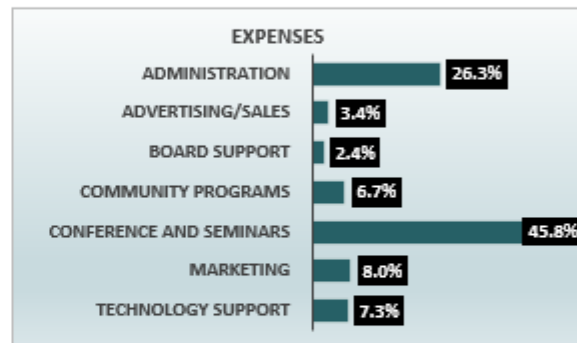
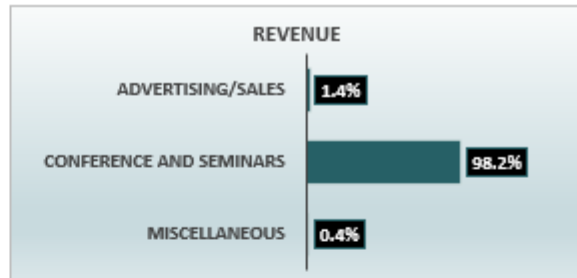




FY2020 – As of September 2019

Income Statement

INCOME STATEMENT AS OF SEPTEMBER 30, 2019 - FY 2020		
REVENUE		
Advertising/Sales	\$	83,510.00
Founder member support	\$	-
Conference and seminars	\$	6,004,484.50
Miscellaneous	\$	25,514.90
Total revenue	\$	6,113,509.40
EXPENSES		
Administration	\$	533,701.96
Advertising/Sales	\$	69,878.38
Board support	\$	49,234.83
Community programs	\$	136,504.90
Conference and seminars	\$	928,450.32
Marketing	\$	161,478.13
Technology support	\$	148,070.07
Total expenses	\$	2,027,318.59
NET INCOME	\$	4,086,190.81



Balance Sheet

BALANCE SHEET AS OF SEPTEMBER 30, 2019 - FY 2020	
ASSETS	
Cash and Cash Equivalents	\$ 2,454,957.04
Investments (Reserves)	\$ 1,197,765.43
Accounts Receivable	\$ 320,070.88
Prepaid Expenses	\$ 578,379.57
Deferred Tax Asset	\$ 179,000.00
Total Assets	\$ 4,730,172.92
LIABILITIES	
Accounts Payable	\$ 546,719.05
Deferred Revenue	\$ -
Deferred Income Taxes	\$ -
Total Liabilities	\$ 546,719.05
Total Equity	\$ 4,183,453.87
Total Liabilities & Equity	\$ 4,730,172.92

