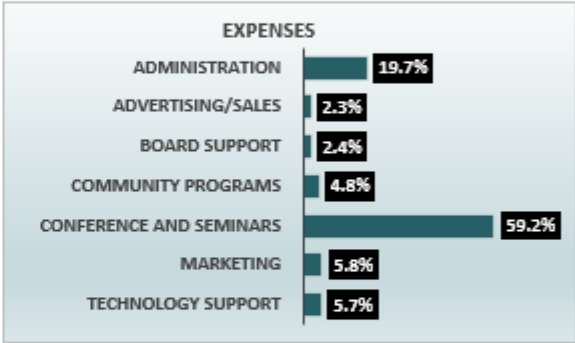
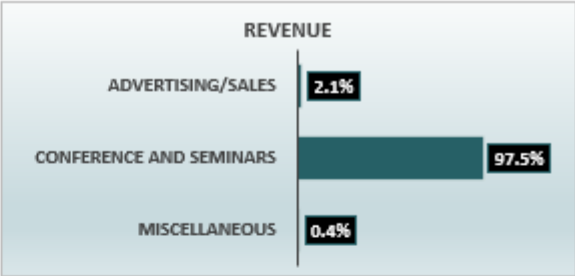




FY2020 – As of December 2019

Income Statement

INCOME STATEMENT AS OF DECEMBER 31, 2019 - FY 2020		
REVENUE		
Advertising/Sales	\$	155,497.50
Founder member support	\$	-
Conference and seminars	\$	7,230,985.54
Miscellaneous	\$	31,013.91
Total revenue	\$	7,417,496.95
EXPENSES		
Administration	\$	1,056,422.90
Advertising/Sales	\$	122,900.29
Board support	\$	128,293.63
Community programs	\$	259,580.98
Conference and seminars	\$	3,177,398.84
Marketing	\$	313,489.56
Technology support	\$	307,761.25
Total expenses	\$	5,365,847.45
NET INCOME	\$	2,051,649.50



Balance Sheet

BALANCE SHEET AS OF DECEMBER 31, 2019 - FY 2020	
ASSETS	
Cash and Cash Equivalents	\$ 464,712.59
Investments (Reserves)	\$ 1,202,397.84
Accounts Receivable	\$ 269,198.15
Prepaid Expenses	\$ 462,817.62
Deferred Tax Asset	\$ 179,000.00
Total Assets	\$ 2,578,126.20
LIABILITIES	
Accounts Payable	\$ 315,473.89
Deferred Revenue	\$ -
Deferred Income Taxes	\$ -
Total Liabilities	\$ 315,473.89
Total Equity	\$ 2,262,652.31
Total Liabilities & Equity	\$ 2,578,126.20

