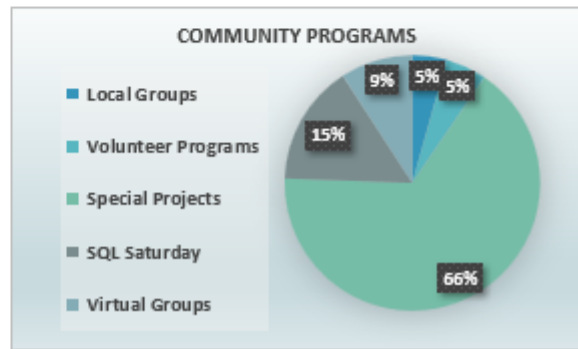
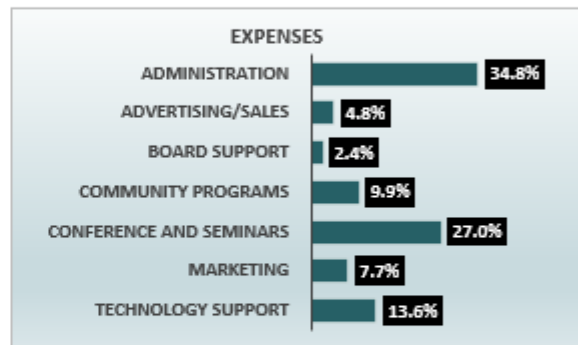
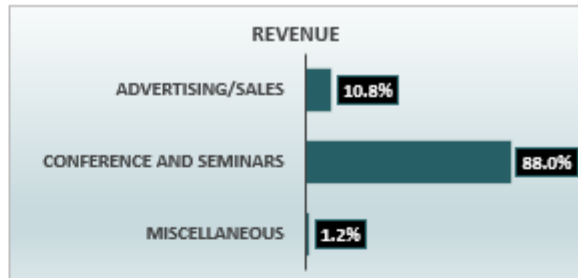




FY2021 – As of September 2020

Income Statement

INCOME STATEMENT AS OF SEPTEMBER 30, 2020 - FY 2021		
REVENUE		
Advertising/Sales	\$	196,687.50
Founder member support	\$	-
Conference and seminars	\$	1,601,026.00
Miscellaneous	\$	21,745.68
Total revenue	\$	1,819,459.18
EXPENSES		
Administration	\$	416,833.21
Advertising/Sales	\$	57,088.68
Board support	\$	28,760.40
Community programs	\$	119,003.47
Conference and seminars	\$	323,321.26
Marketing	\$	91,917.73
Technology support	\$	162,561.30
Total expenses	\$	1,199,486.05
NET INCOME	\$	619,973.13



Balance Sheet

BALANCE SHEET AS OF SEPTEMBER 30, 2020 - FY 2021	
ASSETS	
Cash and Cash Equivalents	\$ 509,685.43
Investments (Reserves)	\$ 606,170.40
Accounts Receivable	\$ 287,113.30
Prepaid Expenses	\$ 381,762.70
Deferred Tax Asset	\$ 179,000.00
Total Assets	\$ 1,963,731.83
LIABILITIES	
Accounts Payable	\$ 208,932.26
Deferred Revenue	\$ 455,698.60
Deferred Income Taxes	\$ -
Total Liabilities	\$ 664,630.86
Total Equity	\$ 1,299,100.97
Total Liabilities & Equity	\$ 1,963,731.83

