



FY2018 – As of September 2017

Income Statement

INCOME STATEMENT AS OF SEPTEMBER 30, 2017 - FY 2018	
REVENUE	
Advertising/Sales	\$ 95,988.00
Founder member support	\$ -
Conference and seminars	\$ 6,473,797.50
Miscellaneous	\$ 10,716.16
Total revenue	\$ 6,580,501.66
EXPENSES	
Administration	\$ 575,799.59
Advertising/Sales	\$ 61,143.00
Board support	\$ 29,722.92
Community programs	\$ 96,745.17
Conference and seminars	\$ 904,258.74
Marketing	\$ 156,295.73
Technology support	\$ 197,122.51
Total expenses	\$ 2,021,087.66
NET INCOME	\$ 4,559,414.00



Balance Sheet

BALANCE SHEET AS OF SEPTEMBER 30, 2017 - FY 2018		
ASSETS		
Cash and cash equivalents	\$	2,452,094.95
Investments (Reserves)	\$	1,163,466.76
Accounts receivable	\$	977,471.10
Prepaid expenses	\$	587,920.45
Tax refund reciveable	\$	(314.05)
Total Assets	\$	5,180,639.21
LIABILITIES		
Accounts payable	\$	422,011.84
Deferred revenue	\$	-
Deferred income taxes	\$	5,000.00
Total Liabilities	\$	427,011.84
Total Equity	\$	4,753,627.37
Total Liabilities & Equity	\$	5,180,639.21

